Aarx Pharmacy

INDIA'S OWN FAMILY PHARMACY

Believes that world must be abended with

HEALTH WEALTH LOVE POSSIBILITY

AND MOST IMPORTANTLY CARE & APPINESS FOR SELF AND LOVED ONES.

AARX PHARMACY IS ALWAYS BE BY YOUR SIDE

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RETAIL PHARMACY PLAN

| | | Super Generic | Deluxe | Platinum | Signature |
|----------------------|---|-----------------------|-----------------------|-------------------------|-----------------------------|
| Startup | Space | 120-200 Sq Ft | 120-200 Sq Ft | 300 - 400 Sq Ft | 800-900 Sq Ft |
| | Drug License/Pharmacist | We guide to obtain | We guide to obtain | We guide to obtain | We guide to obtain |
| | | licenses | licenses | licenses | licenses |
| | | | | | |
| Benefits | Generic Medicines | Up to 90 % | Up to 90 % | Up to 90 % | Up to 90% |
| (Profit Margin) | Ethical Medicines | NA | Up to 27% | Up to 27% | Up to 27% |
| | Ayurvedic Products | NA | Up to 40% | Up to 40% | |
| | Surgical Products | NA | Up to 50% | Up to 50% | |
| | Health & Wellness | NA | Up to 35% | Up to 35% | Up to 35% |
| | Organic Products | NA | Up to 22% | Up to 22% | Up to 22% |
| ROI | Return on Investment | 50-60 % | 20-22% | 20-22% | 18-20% |
| | | | | | 10 10/0 |
| | Day to Day Operations | Franchiser | Franchiser | Franchiser | Aarx + Franchiser |
| | | Franchise | Franchise | Franchise | Franchise |
| | Training | Aarx Pharmacy | Aarx Pharmacy | Aarx Pharmacy | Aarx Pharmacy |
| | ç | , | , | , | , and that had have |
| Expected Sales | Per Month (from 3rd Month Onwards) | 1.2 - 2 Lacs | 2-3 Lacs | 3 - 5 Lacs | 9 – 10 Lacs |
| Expected Profit | Per Month (from 3rd Month Onwards) | INR 50,000-60,000 | INR 80,000-1,00,000 | INR 1,25,000-1,50,000 | INR 2,00,000-3,00,000 |
| Credit Support | From Company (After 6 | YES | Yes | Yes | Yes |
| (Product Supply) | Month) | | | | 103 |
| | | | | | |
| Aarx Membership Plan | | NA | 500 | 750 | 1200 |
| Health Checkup Camps | Eye / Diabetes / BP/ Ortho Etc. | NA | One camp within 45 | One camp within 45 | One camp within 45 |
| | | | Days of inauguration | Days of inauguration | Days |
| | | | | | of inauguration |
| # Aarx Mobile APP | From Nearest Aarx Pharmacy | NA | Yes | Yes | Yes |
| In-House Competition | No other similar Segment | 1000 Meters | 1000 Meters | 2000 Meters | 3000 Meters |
| Opening Hours | Depende upon Owner's Chaice | 24*7 | 24*7 | 24*7 | |
| Opening Hours | Depends upon Owner's Choice & Local Rule | | 24*7 | | 24*7 |
| Doctors Telemedicine | (Chargeable for Patient) | Yes | Yes | Yes | Yes |
| Doctors (OPD) | We assist you to place doctor | | | | |
| Diagnostic Services | 1100+ Tests | Yes | Yes | Yes | Yes |
| Healthcare at Home | Sample Collection & Report Delivery + Med Delivery | Yes (With In 2-3 Kms) | Yes (Within 5 Kms) | Yes (Within 5 Kms) | Yes (Within 10 Kms) |
| Take Away | <mark>Ord</mark> er & Pick | Yes | Yes | Yes | Yes |
| Free Home Delivery | | Yes | Yes | Yes | Yes |
| | | | | | |
| Investment | <mark>~ Interio</mark> r, Furniture {Approx. | 625 Rs Sqr. Ft/75,000 | 625 Rs Sqr. Ft/75,000 | 700 Rs Sqr. Ft/2,80,000 | 900 Rs Sqr. |
| | Rs. 625 to 900/- Sq ft} | or as actual | or as actual | or as actual | Ft/6,30,000 or as actual |
| | Branding, Marketing Etc. | Free | 35,000 | 44,000 | 1 Lacs |
| | Glow Sign Board, Standee Etc. | 15,000 | 45,000 | 45,000 | 80,000 |
| | Software, Computer, Printer & | 50,000 | 50,000 | 95,000 | 1,00,000 |
| | Fridge Initial Stock | 50,000 | 1.40 Lacs | 5.25 Lacs | 12.01.0 |
| | Franchise Fee +Tax | 10000+18% GST | 50,000 + 18% GST | 1.11 Lacs + 18% GST | 13.8 Lacs |
| | | (refundable) | 50,000 + 10% 031 | 1.11 Lats + 10/0 (3) | 2.1 Lacs + 18% GST |
| Royalty | | 7% | 4% | 4% | |

| Total Setup Cost | 2 Lacs + GST | 4 Lacs + GST | 11 Lacs + GST | 25 Lacs + 18% GST |
|------------------|--------------|--------------|---------------|-------------------|
| (Investment) | | | | |